



No Fears, No Excuses: What You Need to Do to Have a Great Career

By Larry Smith

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A provocative new approach to discovering your true calling in life and achieving not just a good career, but a great one. Over the past three decades, professor Larry Smith has become something of a "career whisperer" for his students at the University of Waterloo. Each year, millions of talented college students graduate with little or no real sense of what their next step will be, yet they are determined not to settle for a so-so career; they are looking for a great career. Smith points out that only a few fortunate souls are born knowing exactly what they want to pursue in life. The rest of us have to stop making excuses and start asking ourselves tough questions about achieving our goals. In his straightforward, no-nonsense approach, Smith itemizes and dismisses all the usual excuses, fears, and worries that people hide behind when trying to find their true direction. His unusual take on this challenging conundrum is both universal and timely, and his stunning TEDx talk on this subject has been viewed by more than six million people so far. This is the perfect book for any college graduate who is wondering where he or she fits into the world. It won't necessarily be easy, but if you follow Smith's guidance, your career dreams can indeed come true.

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Editorial Review

Review

"Smith convincingly shows how individuals of any age and in any industry can chart a course to a great career by drawing on prior success stories." (*Publishers Weekly*)

"Wow! And FINALLY. Larry Smith has created the road map young people need to not only follow their passion but do so sensibly and with integrity. If you're wondering how you're going to do life after school, start here." (Gail Vaz-Oxlade, #1 bestselling author of *Debt-Free Forever* and *Money Rules*)

"Have you ever had a conversation with someone about your life that leaves you feeling so elated that you have goosebumps? This is a typical result of how I feel after chatting with Larry." (M. Azam Javed, Tesla)

"Larry inspires us to take action against a formula for failure. His perspective on the competitive nature of the modern economy will drive you to create your own success." (Hiro Dozono, Facebook)

"When I was in Engineering school, Larry's advice to me was to do work that I love. If you choose to do work that you think you 'should' do--and you are competing with people who love what they do--you will fail." (Barbara Adey, Hewlett Packard Enterprise)

"The conversations I had with Professor Smith helped me prioritize my career ambitions in a way that was dramatically effective for my self-development." (Ryan Westlake, Amazon)

"There are a lucky few of us to whom Larry has provided personal career guidance; earth-shattering conversations that make you look at the working world anew. I am overjoyed that Larry is now sharing his incredible insight to all who aspire to make their mark." (Mike Jutan, Disney/Lucasfilm)

"It is perhaps all too easy to make wrong turns in one's career and to never experience the thrill of realizing your boldest dreams. My conversations with Larry Smith were instrumental in avoiding such a fate." (Dimitriy Tomilovskiy, Bloomberg)

"Had it not been for the time I was able to spend with Professor Smith during my university years gaining his advice on career success, I would not be where I am today. Capturing this in a book is a gift to all." (Mike McCauley, Google)

"As a student and while I was venturing into entrepreneurship, Larry's door was always open. I'm so pleased this book will bring his advice, lessons, warnings and encouragement to everyone that isn't lucky enough to call him a mentor." (Tricia Mumby, co-founder, Mabel's Labels)

From the Inside Flap

A provocative new approach to discovering your true calling in life and achieving not just a good career, but a great one

Over the past three decades, Professor Larry Smith has become something of a career whisperer for his students at the University of Waterloo. Each year, millions of talented college students all over the world graduate with little or no real sense of what their next step will be, yet they are determined not to settle for a

so so career; they are looking for a *great* career.

Professor Smith points out that only a few fortunate souls are born knowing exactly what they want to pursue in life. The rest of us have to stop making excuses and need to start asking ourselves tough questions about how we can achieve our goals.

Problem is, there's no real modern-day road map as to how to do this.

Until now.

In his straightforward, no nonsense approach, Smith itemizes and dismisses all the usual excuses, fears, and worries that people hide behind when trying to find their true direction. Smith's unusual and contrarian take on this challenging conundrum is both universal and timely. Indeed, his highly-popular and stunning TEDx talk on this subject has been viewed by more than six million people worldwide.

Take a look at the blurbs on the back cover: these are all individuals with different goals who listened to Professor Smith's counsel.

This is the perfect book for any college graduate who is wondering where he or she fits into the world and how to make an impact. It won't necessarily be easy, but if you follow Larry Smith's guidance, your career dreams can indeed come true.

"

From the Back Cover

WHAT YOUNG PEOPLE ARE SAYING ABOUT LARRY SMITH AND *NO FEARS, NO EXCUSES*

Most people know Larry Smith via his renowned economics lectures or via his immensely popular TEDx talk. There are a lucky few of us to whom Larry has provided personal career guidance; earth-shattering conversations that make you look at the working world anew. I am overjoyed that Larry is now sharing his incredible insight to all who aspire to make their mark.

Mike Jutan, Disney/Lucasfilm

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Larry inspires us to take action against a formula for failure. His perspective on the competitive nature of the modern economy will drive you to create your own success.

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Mike McCauley, Google"

Users Review

From reader reviews:

Ruth Walker:

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Lily Pawlak:

No Fears, No Excuses: What You Need to Do to Have a Great Career can be one of your starter books that are good idea. All of us recommend that straight away because this book has good vocabulary that can increase your knowledge in vocab, easy to understand, bit entertaining but nevertheless delivering the information. The article writer giving his/her effort to set every word into joy arrangement in writing No Fears, No Excuses: What You Need to Do to Have a Great Career but doesn't forget the main stage, giving the reader the hottest and based confirm resource facts that maybe you can be one of it. This great information can drawn you into new stage of crucial considering.

Carmel Smith:

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