



What They'll Never Tell You About the Music Business, Third Edition: The Complete Guide for Musicians, Songwriters, Producers, Managers, Industry Executives, Attorneys, Investors, and Accountants

By Peter M. Tall

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The completely revised and expanded edition of *What They'll Never Tell You About the Music Business* is a must-have reference. You'll learn:

- How many musicians have seized do-it-yourself internet opportunities to create successful business models,
- How the royalty pie is sliced—and who gets the pieces,
- How the fundamentals of music publishing, producing, managing, touring, and the record industry apply more than ever,
- Why this book is the indispensable guide to the worldwide music industry,
- How corporate general counsels can educate their employees (and themselves) to understand the strictures of copyright law and to avoid trouble,
- And much more.

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Editorial Review

Review

“Intelligent and accessible—rich in references, but easily understandable.”

—**DAVID GEFFEN**

“For someone on the way up, this book is a must; for everyone else, it’s a bible.”

—**Danny Strick, co-president, SonyATV Music Publishing Inc.**

“The music business is complicated, and this book is very helpful in deciphering its pitfalls, opportunities, and challenges.”

—**Clive Davis, chief creative officer, Sony Music Entertainment Worldwide**

“A clear contender for the one indispensable work on the topic, this book delivers the goods. There is no one involved in the music business who will not learn and benefit from this ambitious work.”

—**New York State Bar Association**

“This book gives you the real deal on the way the music business really works, whether you’re new to the game or even if you think you’re a veteran—from contracts to touring, good and bad money decisions, and even creating a team no artists should do without.”

—**Sean Paul, Atlantic Recording Artist**

“An indispensable compass to guide you through the trials, traumas, and occasional triumphs you will encounter in that most unusual ‘life work’ called the music business.”

—**Bruce Lundvall, president and CEO of the Blue Note Label Group**

“This book is like a map, showing how to avoid the danger zones in the music business.”

—**Ric Ocasek, record producer, former lead singer and songwriter for The Cars**

“An absolute must for anyone interested in the music business. This is by far the most informative book on the business of music I have read to date, and it’s one that I’ll refer back to regularly.”

—**Big Hec, rapper, producers, and video magazine publisher**

“Thall’s book simplifies a complicated business, and it provides the reader with knowledge that otherwise is available only to those on the inside.”

—**Scott Francis, president, Warner/Chappell Music and chairman & CEO, Warner/Chappell Music U.S.**

“Peter Thall has made it his business to know everything that’s worth knowing about the music world, and now he’s sharing it with the world at large. I’m frequently asked for the insider’s view of the industry, and I always point them to Peter’s very useful and informative book.”

—**Roger Faxon, chairman and CEO, EMI Music Publishing**

“Whoever reads this book is getting expert advice from one of the most respected and knowledgeable players in the music industry today. I wish this book was available when I was looking to begin my career in the

music business.”

—David Renzer, chairman & CEO, Universal Music Publishing Group

About the Author

PETER M. THALL has practiced law for more than 40 years and has represented many of the world's greatest artists, from The Cars and Barry Manilow to ABBA and Pat Benatar, and such companies as Gucci, EXPRESS, and Victoria's Secret for their music needs. He is a regular contributor to music journals, International law publications, and a frequent guest on national and international radio and television programs as an expert on the music business.

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The book *What They'll Never Tell You About the Music Business, Third Edition: The Complete Guide for Musicians, Songwriters, Producers, Managers, Industry Executives, Attorneys, Investors, and Accountants* can give more knowledge and information about everything you want. So just why must we leave a very important thing like a book *What They'll Never Tell You About the Music Business, Third Edition: The Complete Guide for Musicians, Songwriters, Producers, Managers, Industry Executives, Attorneys, Investors, and Accountants*? Several of you have a different opinion about publication. But one aim this book can give many details for us. It is absolutely suitable. Right now, try to closer with the book. Knowledge or info that you take for that, you are able to give for each other; you can share all of these. Book *What They'll Never Tell You About the Music Business, Third Edition: The Complete Guide for Musicians, Songwriters, Producers, Managers, Industry Executives, Attorneys, Investors, and Accountants* has simple shape however you know: it has great and big function for you. You can search the enormous world by open and read a e-book. So it is very wonderful.

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everywhere. The information can be a know-how or any news even a huge concern. What people must be consider if those information which is inside former life are hard to be find than now could be taking seriously which one is acceptable to believe or which one the resource are convinced. If you have the unstable resource then you have it as your main information there will be huge disadvantage for you. All those possibilities will not happen inside you if you take What They'll Never Tell You About the Music Business, Third Edition: The Complete Guide for Musicians, Songwriters, Producers, Managers, Industry Executives, Attorneys, Investors, and Accountants as the daily resource information.

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