



Trial Techniques and Trials (Aspen Coursebooks)

Thomas A. Mauet

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Best-selling author Thomas A. Mauet--renowned for his skills as a writer and litigator--breaks the trial process down into its critical components for better and quicker student comprehension. His clear, engaging writing features excellent examples that illustrate strategies for opening statements, jury selection, direct- and cross-examination, exhibits, objections, and more. The Federal Rules of Evidence are given in the appendix for easy reference.

The **Ninth Edition** combines the most effective chapters from **Trial Techniques** (trial process, the psychology of persuasion, trial preparation and strategy, bench trials) with those from **Trials** (jury selection, opening statements and closing arguments, direct and cross-examinations). An updated, modern design follows a revised, thoughtful organization. Examples in the **Ninth Edition** reflect the three principal types of trials: tort, criminal, and commercial. A flexible new approach allows students to either read all the examples or, if they prefer, focus on the plaintiff's and defendant's side of a particular kind of case. Online access has been provided to an edited video of a jury trial, formerly only available to users of **Trials**.

Features:

- **best-selling author**--renowned for his skills both as a writer and litigator
- clear, engaging writing **breaks process down into critical components**
- **excellent examples illustrating strategy**
 - opening statements
 - jury selection
 - direct- and cross-examination
 - exhibits
 - objections, and more
- **Federal Rules of Evidence** in appendix for easy reference

Thoroughly updated, the revised Ninth Edition presents:

- **the most effective chapters from *Trial Techniques and Trials***
 - *Trial Techniques* chapters: trial process, the psychology of persuasion, trial preparation and strategy, bench trials
 - *Trials* chapters: jury selection, opening statements and closing arguments,

direct and cross-examinations

- **examples** that reflect three **principal types of trials**: tort, criminal, and commercial
- **a flexible approach**
 - read all the examples, as one approach
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